

# Lead Complex Change With Alentra's Four Signature Offerings

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Strategy, Selection, Implementation Assurance, and  
Value Realization Assurance.

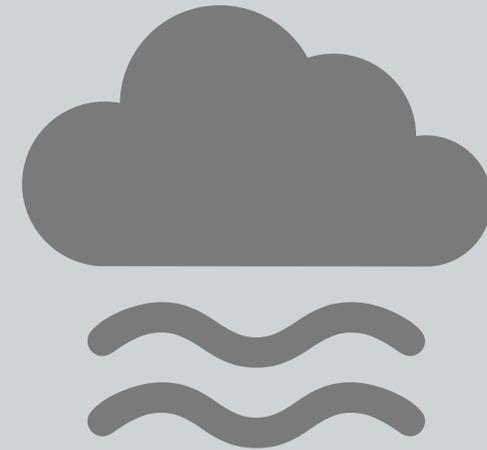


# Why Sponsors Need Structure Now

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**AI has increased complexity, compressed timelines, and raised decision pressure.**

- Most failures aren't technical
- They're failures of structure, readiness, and decision clarity
- Sponsors need a system — not more governance

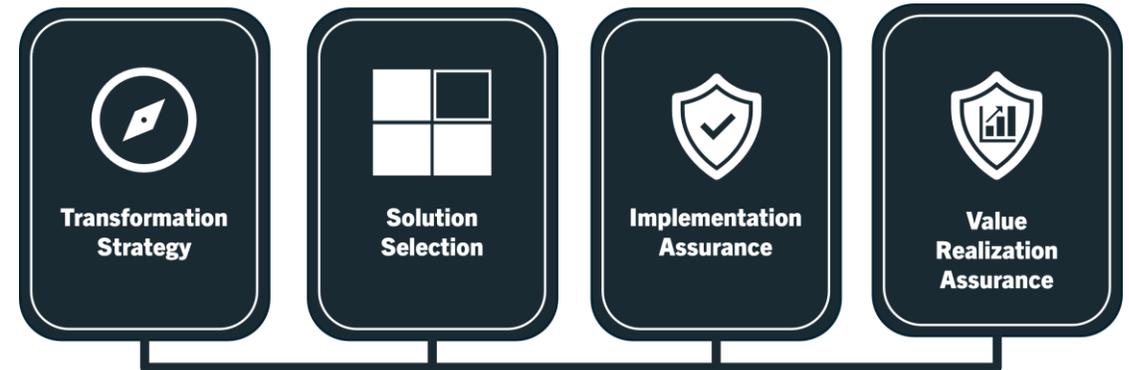


**Decision Fog**

# The Four Signature Offerings

**Engage Alentra when Sponsor decisions matter most.**

- Transformation Strategy
- Solution Selection
- Implementation Assurance
- Value Realization Assurance



# Two Ways to Engage

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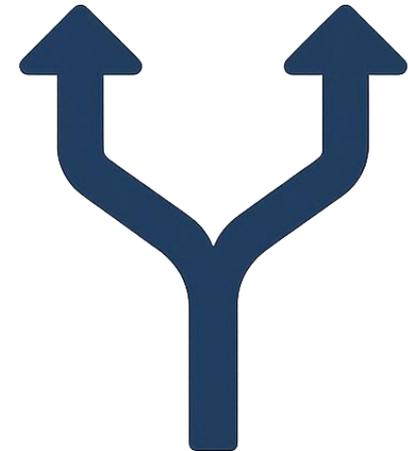
**Choose the delivery model that matches your internal capacity, leadership needs, and investment profile.**

**Choose the Digital Consulting Experience if you:**

- Prefer using your internal team, guided by an AI-system-driven delivery model that produces structured outputs in real time
- Value a substantially lower investment while retaining full Sponsor-Side control
- Add-ons available when needed (Advisory Blocks, Accelerators, PM+)

**Choose Signature Live Advisory if you:**

- Prefer a hands-on, senior-led leadership model to produce structured outputs in complex, high-risk or politically sensitive environments
- Value reduced internal lift needed and are comfortable with the additional investment required for direct leadership involvement
- Add-ons available when needed (Advisory Blocks, Accelerators, PM+)

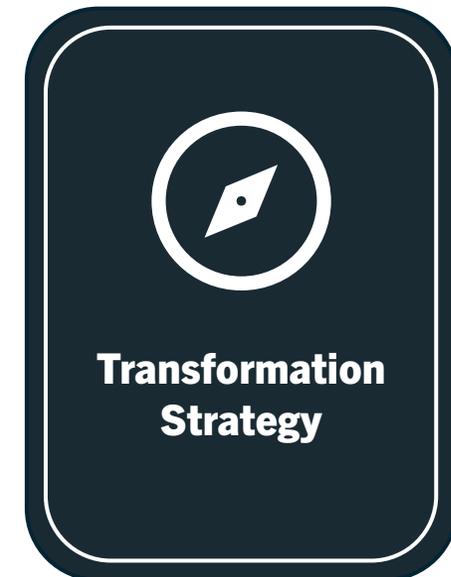


# Transformation Strategy

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**Walk into the boardroom with a clear, defensible transformation path.**

- Define intent, outcomes, and readiness
- Establish Conditions of Success
- Anchor Selection and Implementation in Sponsor-owned clarity



# Solution Selection

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**Make a platform choice you can defend 18 months from now.**

- Evaluate vendors using business-owned criteria
- Replace demos with evidence
- Produce defensible, structured scoring



# Implementation Assurance

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**Your partner pilots the project — Alentra protects the mission.**

- Stabilize decisions
- Validate readiness
- Prevent redesign cycles and drift

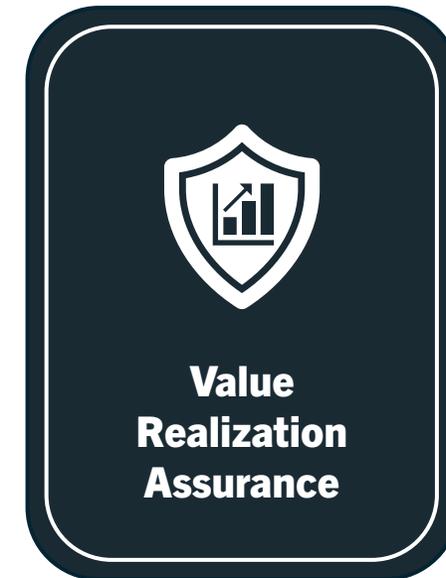


# Value Realization Assurance

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**Ensure benefits materialize and KPIs are measured.**

- Govern adoption
- Track value
- Protect the business case



# Quick Starts (Live Engagement)

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**Low-risk, high-clarity ways to begin working together.**

- Establish structure early
- Validate readiness
- Accelerate early decisions



# Accelerators (Live Engagement)

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## When you need more than advisory — but not a full phase.

Accelerators are fixed-fee, hands-on leadership engagements designed for high-pressure moments that require deeper involvement, faster clarity, and structured deliverables.

Use an Accelerator when you need to:

- Validate business processes
- Map value streams
- Prepare for Selection
- Clarify decisions under pressure
- Stabilize post-go-live turbulence
- Investigate change order pressure



### **Effortless to engage.**

No retainer. No ambiguity. Just sponsor-grade leadership when the moment demands it.

# Project Management – Plus (PM+)

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**Execution capacity sized to midmarket reality.**

- Sponsor-side PM
- Execution Blocks (PM+ units)
- Stronger than partner PM, lighter than full program leadership



# Powered by the Sponsor-Side Operating System™

**Every offering is delivered through the SSOS.**

- Protects scope
- Stabilizes decisions
- Validates readiness
- Ensures value

## Sponsor-Side Operating System™

Enterprise Transformation Compass™

Digital Consulting System™

Compass Bearings™

Alentra Agent™

# What Sponsors Gain With Alentra

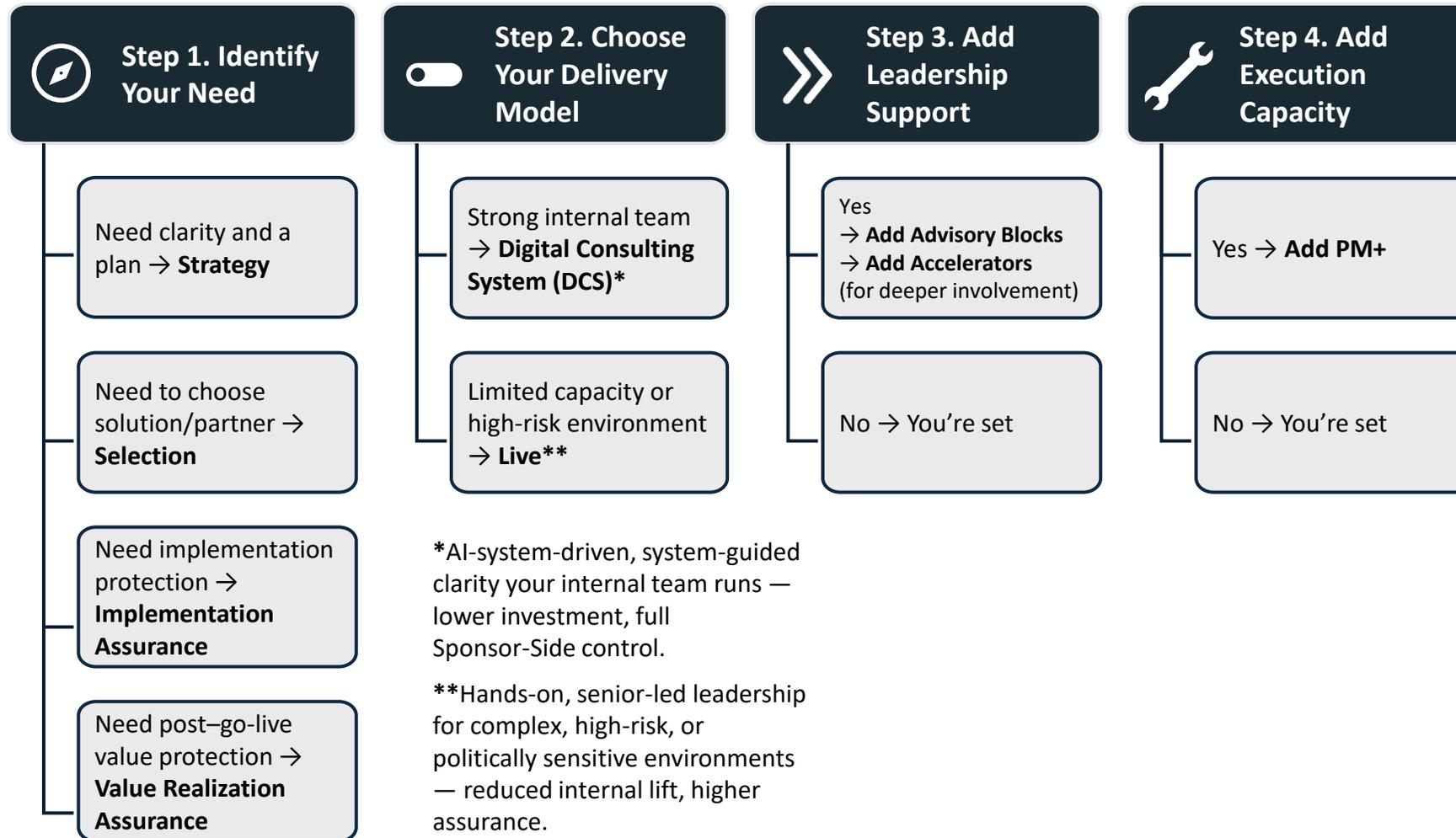
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**The outcomes that matter when you're accountable for the whole transformation.**

- Clear decisions at the right time
- A defensible path for the board
- Predictable sequencing
- Vendor accountability
- Fewer surprises and less rework
- A transformation the organization can absorb



# How to Choose the Right Engagement Model



Every path leads to structured, Sponsor-side leadership — sized to your mission, not your vendor.

# Lead With a System — Not Intuition

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Request an SSOS Walkthrough

- Understand the SSOS
- See how the DCS delivers it
- Explore the right model for your transformation

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